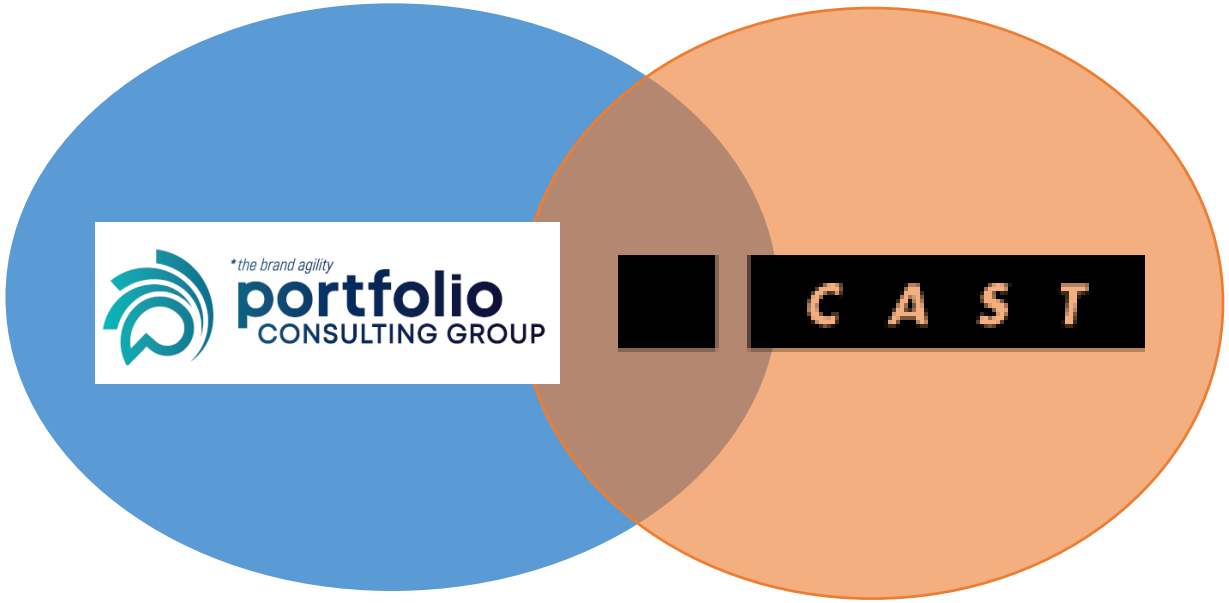
*the brand agility
portfolio
CONSULTING GROUP

Driving Digital Transformation Together



❑ PCG & CAST : a common approach towards Digital Value

Full Agile Transformation Assessment

SAFe Maturity Assessment

Agile Financial Perfomance

Agile Contract Management

Lean Portfolio & Budget

Agile Performance Consulting

- Agile Performance Assessment
- Agile Transformation Management

Portfolio Analytics

Quality code benchmarks

Quality code monitoring

Identification of Risk and Cost – Saving opportunities

❑ Benchmark on CIO Top Priorities

Rank #	Budget < 50 m$	Budget 50 m$ to 250 m$	Budget > 250 m$
1	Consistent and stable IT (63%)	Consistent and stable stable IT (68%)	Saving Costs (65%)
2	Increase operational efficiency (63%)	Increase operational efficiency (63%)	Increase operational efficiency (60%)
3	Improving business processes (62%)	Saving Costs (61%)	Consistent and stable stable IT (57%)
4	Saving Costs (52%)	New products & services (56%)	New producst & services (53%)
5	New product & services (50%)	Enabling business change (53%)	Business intelligence analytics (47%)

❑ Our common approach : optimize Performance to invest in Digital Transformation

Performance benchmarks

Agile Performance Audit

Maturity Assessment

Transformation Roadmap

CAST Tools & Metrics

Transformation monitoring

An approach toward SAFE compliance

SAFe® | PROVIDED BY SCALED AGILE®

Our differentiators

AGILE – DEVOPS cost optimization benchmarks

Rationalize and industrialize the analysis via CAST tools

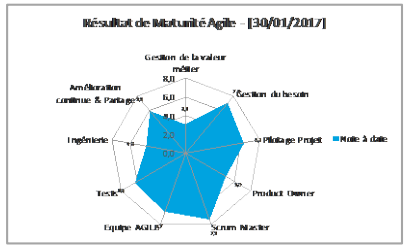
A track- record of successful cost structures transformation

❑ On what axes prioritizing the transformation ?

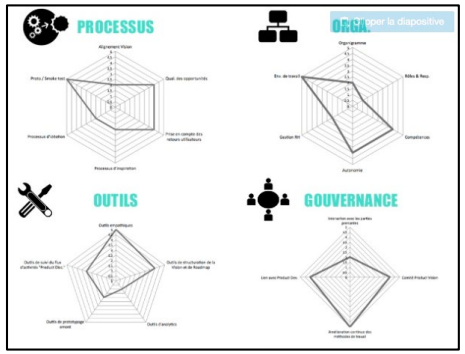
Agile performance Audit

PCG Maturity Audit KIT

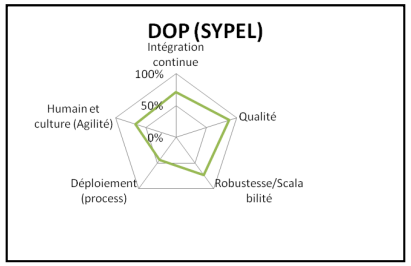
Agile



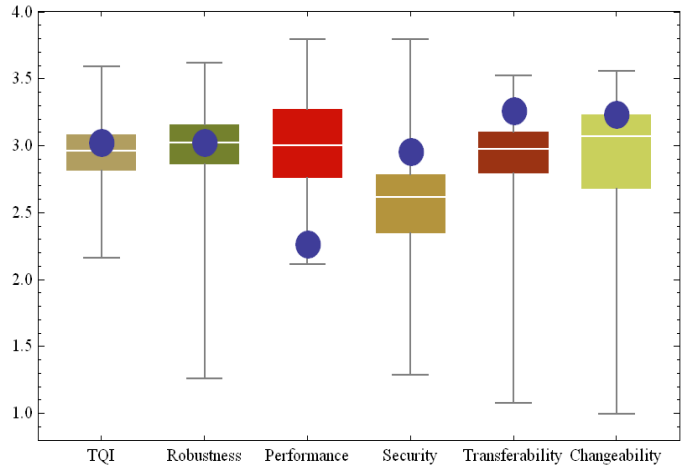
SAFe



DEVOPS



CAST performance benchmarks



➔ Benchmark your application with similar applications :

- same technology (Java, Cobol, .Net, Abap…)
- same vertical (Finance, Industry, Retail, Public…)
- same sourcing model
- same size category
- same age
- Same methodology (Agile, waterfall…)

Action Plan

Optimization Axes

- **Process Management**
- **Technology Management**
- **People Management**
- **Finance Management**
- **Contract & Supplier Management**

Agile financial Performance

Cost - structure Optimization (on total cost-base)

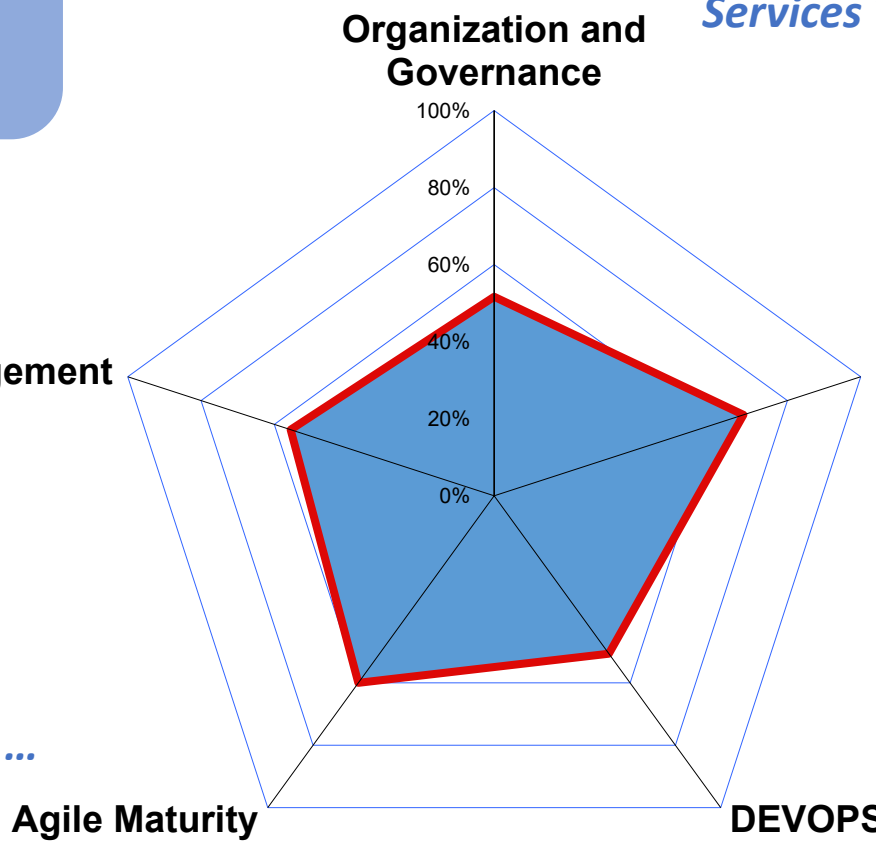
Sourcing and Contract Management	Agile contracting	*3 - 5 %*	• Adapt command to needs ! • Adapt contracting : less time, better time to market • Optimize sourcing : better fit, reduced turnover
Development factory	Delivery	*4 % - 6 %*	• Better demand management, less time spent on alignment with business • Code standardization • Craftsmanship
	DEVOPS	*6% - 10%*	• Tests automated and managed within the sprint • Operational OPS gests automated
Operational Model	Product Agile At Scale	*3% - 8%*	• MCO included in the sprints • OPS managed by the Product team • Hyper reduction of PMO and proxy management
Lean Portfolio Coordination	Lean Budget & Portfolio Management	*2 % - 5 %*	• Lean budget adapted to Product needs • Agile KPIs to monitor the budget

Source : benchmarks et capitalisation PCG (2017)

Development Factory audit kit

Product and client centric

Services Teams



Autonomy

Collective Mindset

Value based Investment decision

Agile indicators

Lean Budget (variability)

Agile roles in place : scum master, PO, …

Sprint based value delivery

Craftsmanship

Code standardized

Tests totally automated

PICS

Qualimetry

Continuous Improvement

Which indicators to pilot an Agile Organization

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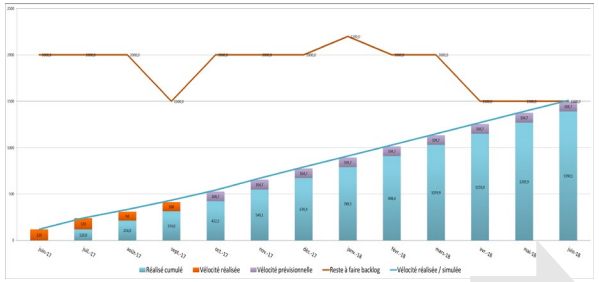
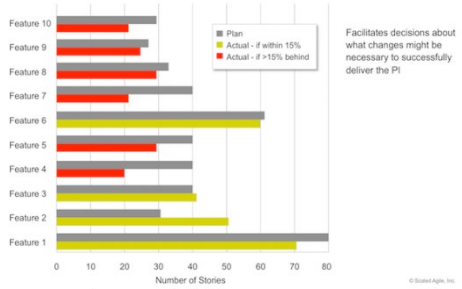
Lean Budget indicators



CAST indicators
Produced values

People Indicators

Indicators based on the value measured at each increament end



Financial Performance

Key indicators

- Budget landing based on velocity
- Cost of delivered value

HR Performance

Key indicators

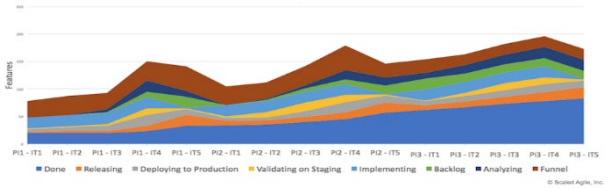
- Satisfaction rates
- Skills alignment
- Employability assessment

Value Added

Key indicators

- Users satisfaction
- Usage rate

Indicators measured on the basis of burn-chart products



CAST indicators
Produced values

Operational Performance

Key indications

- Velocity
- Spills rate
- Demand Time to market

Quality

Key indicators

- Test coverage
- Product Maintainability
- Security risks

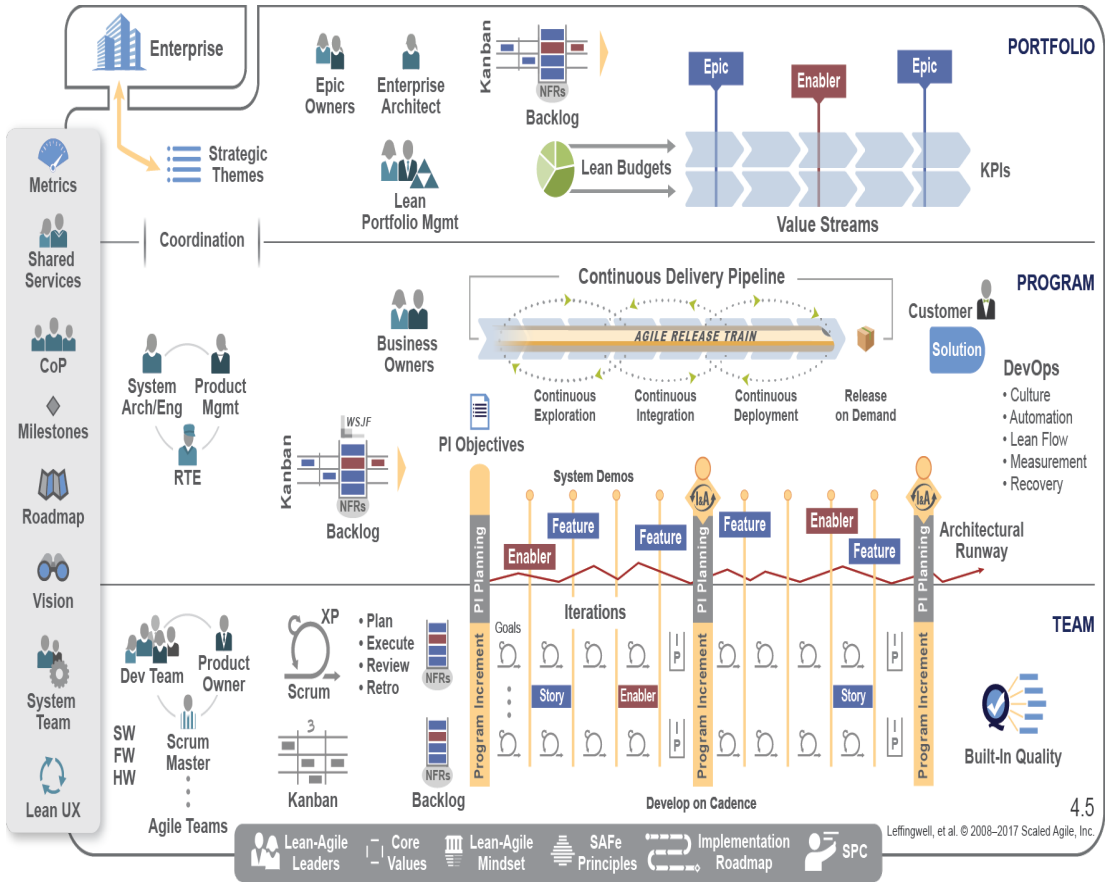
CAST indicators

SAFe & CAST

CAST provides coherence at each stage of the Framework

Our approach leads to real SAFe compliance

SAFe® PROVIDED BY SCALED AGILE®



1 Portfolio

- Mapping **Value Chain** – **Products / Applications**
- Motivation of **Enablers / Architecture EPICS**
- Basis for **Lean Portfolio Management (value)**
- Document **Enterprise Architecture**
- Provide Financial mapping for **Lean Budget**

2 Program

- Provide mapping between **Enablers – Features – Solution and ART**
- Evaluate **Feature Teams** quality of production over time
- Support the **Solution Architect** activities

3 Team

- Backbone for **QMS** (Quality Management System)
- Support to **DEVOPS** fluidity
- Assess development value per **Program Increment**

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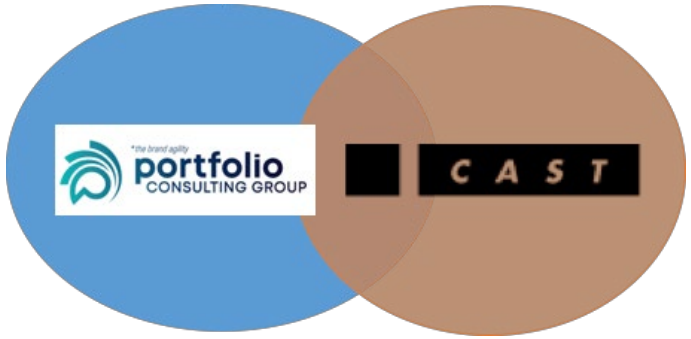
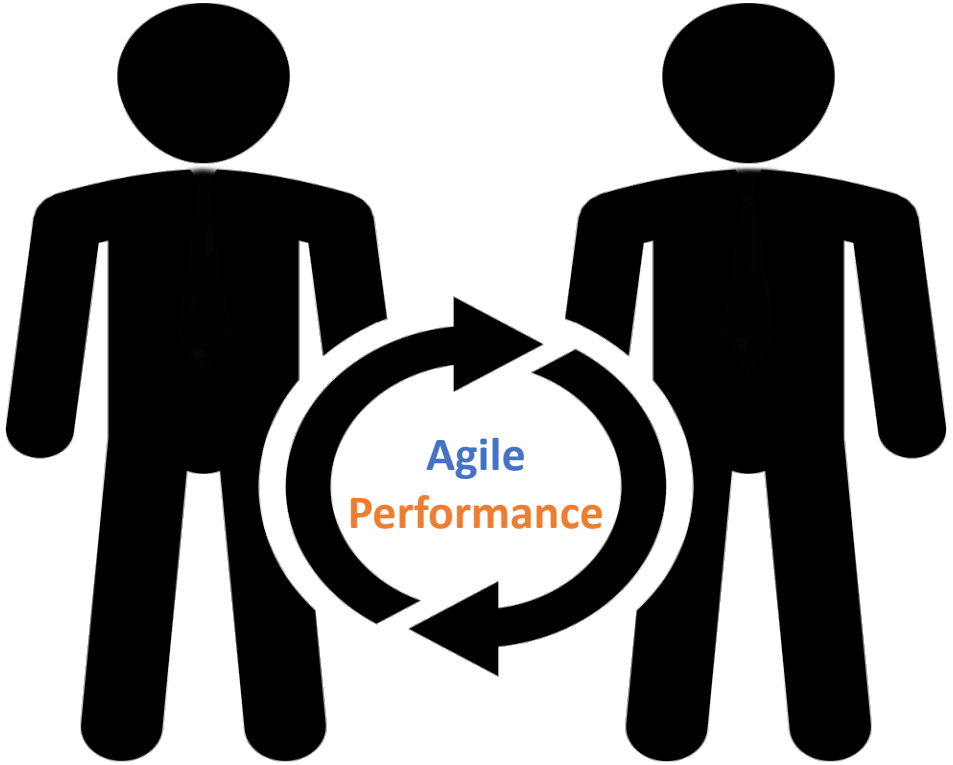


Partners teams / increased Consulting

Consulting in Strategy and Agile Tranformation

Agile Performance specialists

SAFe Experts



Worldwide reference

Natives CAST Team

« Seul, on va vite. On équipe, on va plus loin. » Proverbe Africain